



SILVERCREST
ASSET MANAGEMENT GROUP

*An independent investment advisory and
financial services firm created to provide traditional and
alternative asset management and focused family office services
to wealthy families and select institutional investors.*

GUIDING PRINCIPLES

- We will create, build and maintain an environment that encourages innovation and original thought and apply this fresh thinking to the needs of our clients and firm.
- We will attract, motivate and retain unusually talented and ambitious professionals who share a passion for the investment business and an antipathy for corporate bureaucracy and office politics.
- We will conduct ourselves in all our dealings as highly ethical, responsible and competent professionals who always place our clients' financial interests ahead of our own.
- We will encourage and nurture an entrepreneurial, collegial and action-oriented business culture in which “fun” is inevitable and decisions are generally consensual.



TOTAL WEALTH MANAGEMENT

- Silvercrest is an independent, employee-owned, full-service wealth management boutique
- Client relationships
 - Approximately \$10.2 billion in assets under advisement*
 - Range of relationship size: \$5 - \$700 million
- Wealth and investment management
 - Proprietary equity and fixed income management
 - Complementary outsourced investment management
 - Traditional and innovative alternative investments
- Estate and wealth planning
 - Fully integrated with investment management
 - Global in scope, including consolidated reporting
 - Tax preparation, financial planning, reporting and family office services
- Silvercrest's distinguishing characteristics
 - Partnership structure: employees own the company
 - Wholly independent and conflict free
 - Only source of compensation is our advice

* Including assets under management at Silvercrest subsidiaries and assets under administration



INVESTMENT PRINCIPLES

- We endeavor to add value through customized investment strategies designed to meet each client's investment objective.
- Portfolios are constructed to achieve those objectives, and they are monitored rigorously by a team of highly experienced professionals to ensure suitability.
- We seek to enhance risk-adjusted portfolio returns through strategic asset allocation and timely rebalancing among multiple asset classes.
- We complement our own investment strategies with allocations to other styles in order to enhance long term returns and reduce portfolio risk.
- Finally, we never forget that our clients have given us enormous trust and responsibility and we work tirelessly to justify their confidence.

